

FLORIDA REALTOR'S LAND INSTITUTE MID-SUMMER BOARD MEETING

August 19, 2020

Secretary's Note: Due to Covid-19, the August 19, 2020 Florida Chapter Board Meeting was held by Zoom and telephone call-ins.

In attendance:

"Billy" William Rollings, President
Ryan Sampson
Omar Hosang (host)
Jib Davidson, Secretary
Ben Crosby
Clay Taylor
Bill Eshenbaugh
Danny Smith
Dean Saunders
Jack Koehler
Michael Strahan
Sage Address
Brian S???
Trevor Williams

Secretary's Prefix: This meeting was held by Zoom, and there was a lot of difficulty with participants logging in which in turn caused a delay in starting the meeting. A major consideration was the Zoom host who set up the meeting with a required password and failed to circulate the password. Therefore, most participants called in by phone. It was a bit difficult to hear all the communication.

President Rollings called the meeting to order at 9:15 a.m., and asked the group to recite the Pledge of allegiance.

1. President's Report
 - a. Coved issues that need to be addressed
 - b. The recent RLI regional meeting in Helen GA was a success. About 40 participants attended, all from GA and TENN. Florida pulled out due to Coved-19 concerns. The Florida Chapter is planning to host a short course in March or April 2021 so long as the course does not conflict with the National Meeting.
 - c. Legislative victories included an affordable housing initiative, environmental projects, a blueprint for septic tank pollution issues, and extending property tax benefits. All in all, it was a good session for real estate.
2. New Business
 - a. The subdivision class has been postponed to sometime in the fall, probably November.
 - b. How do we teach? All in one day or spread it out? Classroom or Zoom?
 - i. Ben Crosby said to teach one day a week for two hours over a month.

- ii. Dean Sanders said to teach a class in one day and have the class taught in a classroom with 6' distance + masks while also broadcasting on Zoom. Let the students choose which one they want.
 - iii. Billy Rollings asked if we should offer both Zoom and a classroom? Dean S. said yes.
 - iv. Sage Andress asked if the Institute would let us teach both ways. What about insurance?
- c. Board members for 2021 & 2022
 - i. Sage Andress said that an official email will go out September 15 for nominations or write ins. New positions are sworn in at January's meeting.
 - ii. Michael Strahan has offered to fill the VP position for 2021.
 - iii. 2021 board members are as follows
 - 1. President – Trevor Williams
 - 2. VP – Michael Strahan
 - 3. Secretary – Jib Davidson
 - 4. Treasurer – Clay Taylor
 - 5. Director – Danny Smith
 - 6. Director – David Hitchcock
 - 7. Director – Sage Andress
 - iv. Billy Rollings made the motion to accept the slate, and it was seconded by Bill Eshenbaugh. Motion carried with no descension.
- d. Land Realtor of the Year committee
 - i. The committee needs to be formed
 - ii. Committee should be the President, immediate past President, and ___?
 - iii. It was decided that President Rollings will appoint the three people.
- e. President's Scholarship Fund
 - i. The idea is to start a new Realtor on his or her pathway to RLI.
 - ii. President Rollings will form a committee to organize the fund.
 - iii. Bill Eshenbaugh volunteered \$500 to start the fund off.
- f. Ryan Sampson will be running for RLI National Director at Large.
- g. Clay Taylor sent in his spreadsheet showing Chapter finances.
 - i. Sage Andress moved to approve the financial report and Danny Smith seconded the motion.
 - ii. It was approved without dissent.
- h. Sage Andress asked about the Florida dues.
 - i. Billy Rollings said we have 30 members, and each member should receive an email about their dues.
 - ii. It was decided to create an invoice as an attachment with an option to pay by check.
- i. Sage Andress reported that all documents are now on the website, but he is missing some past minutes from years gone by. He is asking anyone that has any old copies to please send them.
 - i. Sage then asked if all our past tax returns have been filed. He referred to Clay Taylor for a report.

3. Land Meeting
 - a. There is some concern that if Mr. Biden is elected, he will get rid of capital gains.
 - b. We are in a contradictory market.
 - c. Dean Saunders said that the market is really hot.
 - d. Ben Crosby said that recreational land is very hot as people want to get out of town.
 - e. There is a high demand for boats and RVs.
4. The meeting was adjourned by Billy Rollings at 9:59 am.

Respectfully submitted

Jib Davidson, CF
Secretary

The minutes of August 19, 2020, was approved by Florida Chapter of the RLI this 13th day of January, 2021.